

**Homes Sold Report - Real Estate Trends Indicator**

<b>Type:</b>	Single Family	<b>City:</b>	Lake Havasu City	<b>Sell Date Start:</b>	01/01/2012
<b>Sell Date End:</b>	03/31/2012	<b>Board:</b>	Lake Havasu Association of REALTORS		

**Selling Range - Closed Units by Bedrooms**

From	Thru	-2	3	4+	Total	Avg DOM
0	19999	1	0	0	1	374
20000	39999	0	0	0	0	0
40000	59999	3	4	1	8	112
60000	79999	4	14	0	18	58
80000	99999	12	28	2	42	104
100000	119999	14	24	2	40	105
120000	139999	12	47	3	62	99
140000	159999	4	47	0	51	101
160000	179999	3	33	4	40	131
180000	199999	1	12	1	14	124
200000	219999	0	16	1	17	102
220000	239999	2	11	0	13	111
240000	259999	0	6	2	8	112
260000	299999	0	16	2	18	172
300000	349999	0	10	2	12	136
350000	399999	1	8	3	12	127
400000	499999	0	4	2	6	316
500000	999999	0	3	4	7	273
1000000	999999999	0	0	0	0	0
	<b>Total</b>	<b>57</b>	<b>283</b>	<b>29</b>	<b>369</b>	<b>117</b>

**Price by Bedrooms**

	-2	3	4+	Total
Sell Price Volume	\$6,763,233	\$48,655,424	\$7,838,601	\$63,257,258
List Price Volume	\$7,127,883	\$50,794,582	\$8,518,063	\$66,440,528
AVG Sell Price	\$118,653	\$171,927	\$270,297	\$171,429
AVG List Price	\$125,051	\$179,486	\$293,726	\$180,056
List/Sell Ratio	95%	96%	92%	95%
Median List Price	\$119,900	\$154,900	\$259,000	\$149,000
Median Sell Price	\$115,000	\$148,000	\$250,000	\$143,500
Rate of Sales (weekly/monthly)	4.4 / 19.2	22.0 / 95.4	2.3 / 9.8	28.7 / 124.4
Supply (weeks/months)	10.6 / 2.4	19.2 / 4.4	39.0 / 9.0	19.4 / 4.5

**Days on Market for Units Closed**

**Types of Financing for Units Closed**

From	Thru	Units	Type Financing	Units	Type Financing	Units
0	30	40	Contract For Deed	0	Owner Carry	11
31	60	77	Cash	182	Residential Exchange	0
61	90	78	Conventional	133	Commercial Exchange	0
91	120	56	Lease/Option	0	Personal Prop. Exch.	0
121	180	61	FHA	28	1031 Exchange	1
181	365	42	VA	8	Other	6
366	720	11	Assumable	0	USDA	0
721	99999	4				
	<b>Total</b>	<b>369</b>				

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